

Copper Communication Facilities Usage in the IP Transition

Last-Mile Copper Facilities Usage – TPx Communications

- TPx
 - Founded in 1998
 - 1600 Employees
 - Headquarters in Los Angeles, CA
 - Full Facilities-based Managed Services Carrier
 - Nationwide Access footprint
 - Approximately 34K customers – more than 50% in CA
- **Network Overview**
 - 600 metro fiber route miles, containing over 54,000 fiber miles
 - Backhaul between Data Centers, POPs/POIs, and across markets
 - Control: cost and quality
 - Complete ring diversity
 - Built into ILEC (LSOs, SWCs) for T1 aggregation, Ethernet over Copper (EoC) and POTS (Plain Old Telephone Service)
 - Fiber to businesses
 - Lease rather than build

- **Leased Last-Mile Access**

- Copper
- Ethernet Fiber
- TDM DS1

- Copper UNE loops - ILEC

- Ethernet over Copper (EoC)
 - Viable 3-20 mg solution for small to mid-size customers
 - Cost effective
- Plain Old Telephone Service (POTS)
 - Dependable solution for residential and many small businesses
 - Cost effective
- Availability dependencies
 - Impediments
- Install interval – 5 to 10 days

- Ethernet Fiber - ILEC, Cable Companies

- Scalable solution for higher bandwidth needs
 - Limited coverage
 - Builds often necessary
 - Extended install intervals – avg. 120 days

- TDM DS1
 - Generally available
 - Bandwidth limitations; not the most cost effective solution
 - Install interval – 7 to 10 days
- **Wholesale to other Carriers**
 - 90 customers
 - Transport/Access > Network Carriers
 - Turn Key solution > Resale Carriers
 - Utilization of network assets
 - Excess capacity
 - Opportunities
 - Transport/last mile access > Network Carriers
 - Ethernet: EoC or Fiber
 - TDM – on and off net
 - Internet Access

- Turn Key solution > Resale Carriers
 - Voice Products
 - i.e. POTS
 - Internet Access
- Challenges
 - EoC
 - Reliable and accurate information
 - Impediments
 - Quality
 - Maintaining the copper
 - What is the alternative?
 - DS1
 - Fiber
 - Fiber
 - Availability
 - Cost
 - Prohibitive at lower speeds
 - Potential up-front costs

- POTS
 - Introduction of Fiber into the path
 - Impairments
- TDM DS1
 - Bandwidth limitations
 - Cost effectiveness